# Summary of Consolidated Financial Results for the First Three Months of the Fiscal Year Ending March 31, 2011 <under Japanese GAAP> 

July 29, 2010

| Company name: | Sasebo Heavy Industries Co., Ltd. |
| :--- | :--- |
| Listing: | Tokyo Stock Exchange 1st Section |
|  | Osaka Securities Exchange 1st Section |
|  | Fukuoka Stock Exchange |

Scheduled date to file quarterly securities report:
Scheduled date to commence dividend payments:
Preparation of supplementary material on quarterly financial results:
Holding of quarterly financial results presentation meeting:

August 12, 2010
-
None
None

Figures less than one million yen have been omitted.

1. Consolidated financial results for the first three months of the fiscal year ending March 31, 2011 (From April 1, 2010 to June 30, 2010)
(1) Consolidated operating results (cumulative) (Percentages indicate year-on-year changes.)

|  | Net sales |  | Operating income |  | Ordinary income |  | Net income |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
| For the three months ended | millions of yen | $\%$ | millions of yen | $\%$ | millions of yen | $\%$ | millions of yen |  |
| June 30, 2010 | 8,398 | $(52.4)$ | 1,133 | 83.6 | 1,065 | 108.6 |  |  |
| June 30, 2009 | 17,659 | $(10.4)$ | 617 | $(71.0)$ | 510 | $(77.5)$ | 1,747 |  |


|  | Net income per share | Diluted net income <br> per share |
| :---: | ---: | ---: |
| For the three months ended <br> June 30, 2010 | yen | yen |
| June 30, 2009 | 10.89 | - |
|  | 1.79 | - |

(2) Consolidated financial position

|  | Total assets | Net assets | Equity ratio | Net assets per share |
| :--- | ---: | ---: | ---: | ---: |
| As of | millions of yen | millions of yen | $\%$ | yen |
| June 30, 2010 | 82,162 | 25,879 | 31.5 | 161.27 |
| March 31, 2010 | 80,840 | 25,126 | 31.1 | 156.57 |

Reference: Equity
$\begin{array}{ll}\text { As of June 30, 2010: } & ¥ 25,879 \text { million } \\ \text { As of March 31, 2010: } & ¥ 25,126 \text { million }\end{array}$

## 2. Cash dividends

|  | Annual dividends |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: |
|  | First quarter-end | Second quarter-end | Third quarter-end | Year-end | Total |  |
| For the year ended <br> March 31, 2010 | yen | yen | yen | yen | yen |  |
| For the year ending <br> March 31, 2011 | - | - | - | 4.00 | 4.00 |  |
| For the year ending <br> March 31, 2011 <br> (Forecast) | - |  |  |  |  |  |

Note: Revision of the forecast in the first quarter of FY2011: None
3. Consolidated forecast for the fiscal year ending March 31, 2011 (From April 1, 2010 to March 31, 2011)

| (Percentages indicate year-on-year changes.) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net sales | Operating income | Ordinary income | Net income | Net income per share |
|  | millions of yen \% | millions of yen \% | millions of yen \% | millions of yen \% | yen |
| For the six months ending September 30, 2010 | 23,000 (30.9) | 3,000 (25.4) | 2,850 (19.0) | 2,900 41.2 | 18.07 |
| For the year ending March 31, 2011 | 65,000 2.1 | 6,000 (25.3) | 5,700 (23.0) | 5,000 33.9 | 31.16 |

Note: Revision of the forecast in the first quarter of FY2011: None
4. Others (For details, please refer to "Other information" on page 7 of the Attached Materials)
(1) Changes in significant subsidiaries during the current quarter: None

Note: Changes in specified subsidiaries that affected the scope of consolidation during the current quarter
(2) Application of simplified accounting and special accounting: Yes

Note: Application of simplified accounting and special accounting for preparing the quarterly consolidated financial statements
(3) Changes in accounting policies, procedures and methods of presentation
A. Changes due to adoption of revised accounting standards: Yes
B. Changes due to other reasons: None

Note: Changes in accounting policies, procedures and methods of presentation for preparing quarterly consolidated financial statements stated in the section of "changes in significant matters forming the basis of preparing the quarterly consolidated financial statements"
(4) Number of issued shares (common stock)
A. Total number of issued shares at the end of the period (including treasury stock)

| As of June 30, 2010 | $161,955,000$ shares |
| :--- | :--- |
| As of March 31, 2010 | $161,955,000$ shares |

B. Number of treasury shares at the end of the period

| As of June 30, 2010 | $1,478,961$ shares |
| :--- | :--- |
| As of March 31, 2010 | $1,478,734$ shares |

C. Average number of outstanding shares during the period
(cumulative from the beginning of the fiscal year)

| For the three months ended June 30, 2010 | $160,476,114$ shares |
| :--- | :--- |
| For the three months ended June 30, 2009 | $160,478,885$ shares |

## * Indication regarding execution of quarterly review procedures

This quarterly financial results report is not subject to the quarterly review procedures in accordance with the Financial Instruments and Exchange Act. At the time of disclosure of this quarterly financial results report, the quarterly review procedures are incomplete.

## * Explanation concerning proper use of the forecasts and other specific matters

All forward-looking statements in this document are based on information currently available and on certain assumptions that we consider reasonable. Actual results may vary significantly due to various factors. Regarding the conditions in the forecasts above and cautionary statements concerning the use of these forecasts, see "Qualitative information on consolidated forecast" on page 3 of the Attached Materials to this quarterly financial results report.
Attached Materials
Index

1. Qualitative information on consolidated financial results for the first three months ..... 5
(1) Qualitative information regarding consolidated operating results ..... 5
(2) Qualitative information on consolidated financial position ..... 6
(3) Qualitative information on consolidated forecast ..... 6
2. Other information ..... 7
(1) Summary of changes in significant subsidiaries ..... 7
(2) Summary of simplified accounting and special accounting ..... 7
(3) Summary of changes in accounting policies, procedures and methods of presentation ..... 7
(4) Summary of significant events, etc. regarding premise of going concern ..... 7
3. Quarterly consolidated financial statements ..... 8
(1) Quarterly consolidated balance sheets ..... 8
(2) Quarterly consolidated statements of income ..... 10
(3) Quarterly consolidated statements of cash flows ..... 11
(4) Notes on premise of going concern ..... 13
(5) Segment information ..... 13
(6) Notes on significant changes in the amount of shareholders' equity ..... 14
4. Supplemental information ..... 15
(1) Production, orders received and sales. ..... 15

## 1. Qualitative information on consolidated financial results for the first three months

(1) Qualitative information regarding consolidated operating results

The Japanese economy during the first quarter of the fiscal year ending March 31, 2011 showed signs of a partial recovery as exports increased on the heels of expanded internal demand in China and other emerging countries whose economic growth is continuing. However, trends such as delayed improvement in the employment situation and others were eating away at the selfsustainability of economic recovery and Europe's financial instability caused the yen to continue on a rising trend pushing down stock markets. Thus, the economy's future direction still remained unclear.

Under the above circumstances, the Sasebo Group posted consolidated orders received of $¥ 8,720$ million, an increase of $129.4 \%$ over the same period of the previous fiscal year. One of the factors behind this result was that we started again to accept new shipbuilding orders. The Group posted total consolidated sales of $¥ 8,398$ million, a decrease of $52.4 \%$ from the same period of the previous fiscal year resulting from such factors as the application of the completed-contract method to account for some of the new shipbuilding sales. The consolidated order backlog at the end of the first quarter of the current fiscal year was $¥ 115,083$ million, a decrease of $48.6 \%$ from the same period of the previous fiscal year, partially attributable to our unwillingness of getting new shipbuilding orders in the previous fiscal year and the cancellation of new shipbuilding contracts for 8 units received up to the previous fiscal year, despite the acceptance of new shipbuilding orders mentioned above. In terms of income, as a result of improved profitability in the shipbuilding business due in part to the sales posting of new shipbuilding more profitable than those in the same period of the previous fiscal year, consolidated operating income was $¥ 1,133$ million, an $83.6 \%$ increase over the same period of the previous fiscal year with ordinary income of $¥ 1,065$ million, a $108.6 \%$ increase. The cancellation fees relating to the cancelled new shipbuilding contracts was posted as extraordinary income, resulting in a net income of $¥ 1,747$ million, an increase of $507.2 \%$ over the same period of the previous fiscal year.

Results by segment are as follows.
(a) Shipbuilding

The Group posted orders received of $¥ 7,714$ million in the shipbuilding business. Included in this amount were new shipbuilding orders for 2 units of 75,000 DWT bulk carriers as well as ship repairs for United States Navy vessels and for commercial vessels, among others. Net sales amounted to $¥ 6,601$ million due in part to the application of the completed-contract method to account for some of the new shipbuilding sales. New ships delivered during the first quarter totaled 2 ships: 1 unit of 115,000 DWT crude oil tanker and 1 unit of 180,000 DWT bulk carrier. In addition, there was the cancellation of new shipbuilding contracts for 8 units received up to the previous fiscal year and as a result, the order backlog for new shipbuilding came to 18 units. In terms of income, segment profit was $¥ 555$ million due to factors such as the sales recording of new shipbuilding more profitable than those of the same period of the previous fiscal year.
(b) Machinery

The Group posted orders received of $¥ 736$ million for its machinery business representing orders of equipment-related work for marine equipment and general industrial machinery, etc. Net sales amounted to $¥ 1,527$ million due to the withdrawal from the bridges business among other factors. In terms of income, segment profit was $¥ 472$ million as a result of the decline in net sales and other factors.
(c) Others

Other business segments are comprised mainly of meal delivery service, etc. The Group posted orders received of $¥ 269$ million. Net sales were $¥ 269$ million and segment profit was $¥ 12$ million.

## (2) Qualitative information on consolidated financial position

(Assets)
Current assets were $¥ 48,512$ million, an increase of $¥ 2,494$ million from the previous fiscal year-end. This was mainly due to an increase in cash and deposits resulting from delivery of new ships. The application of the completed-contract method to account for some of the new shipbuilding sales resulted in a $¥ 5,946$ million increase in work in process, while notes and accounts receivable-trade fell $¥ 6,496$ million compared to the end of the previous fiscal year. Non-current assets were $¥ 33,650$ million, a decrease of $¥ 1,172$ million from the previous fiscal year-end. This was mainly due to a decrease in property, plant and equipment resulting from depreciation etc. and a decrease in investment securities accompanying the stock market decline.

As a result, total assets were $¥ 82,162$ million, an increase of $¥ 1,322$ million from the previous fiscal year-end.
(Liabilities)
Current liabilities were $¥ 40,499$ million, an increase of $¥ 180$ million from the previous fiscal yearend. This was mainly because of an increase in accrued income taxes resulting from the recording of net income despite a decrease in advance received. Non-current liabilities were $¥ 15,783$ million, an increase of $¥ 388$ million from the previous fiscal year-end. This was mainly due to an increase in long-term loans payable.

As a result, total liabilities were $¥ 56,283$ million, an increase of $¥ 569$ million from the previous fiscal year-end.
(Net assets)
Total net assets were $¥ 25,879$ million, an increase of $¥ 752$ million from the previous fiscal year-end. This was mainly due to an increase in retained earnings resulting from the recording of net income despite a decrease in valuation difference on available-for-sale securities accompanying the stock market decline.

## (3) Qualitative information on consolidated forecast

Although predicting potential impacts on the Group's future performance such as the purchase price trend for steel and other materials and equipment continues to be difficult, the consolidated operating results for the first quarter of the current fiscal year was in line with the Group's plan. Consequently, there are no changes to the forecast announced on May 26, 2010. Any future change will be appropriately disclosed.

## 2. Other information

(1) Summary of changes in significant subsidiaries

No items to report
(2) Summary of simplified accounting and special accounting
[Application of simplified accounting]
Calculation method of income taxes, deferred tax assets and deferred tax liabilities
The calculation of the income tax payment amount is effectuated based on the method in which the addition and subtraction items and tax deduction items are limited to the important items only.

Pertaining to the determination of the recoverability of deferred tax assets, because of the recognition of the absence of any material changes in business environment and other factors and in temporary differences or other events occurred after the end of the previous fiscal year, the financial forecast and tax planning used in the previous consolidated fiscal year are used.
[Application of special accounting for preparing the quarterly consolidated financial statements] No items to report
(3) Summary of changes in accounting policies, procedures and methods of presentation Application of "Accounting Standards for Asset Retirement Obligations," etc.
Effective from the first quarter of the current fiscal year, "Accounting Standards for Asset Retirement Obligations" (ASBJ Statement No. 18, March 31, 2008) and "Guidance on Accounting Standards for Asset Retirement Obligations" (ASBJ Guidance No. 21, March 31, 2008) are applied.

As a result, operating income and ordinary income decreased by $¥ 0$ million, respectively, and income before income taxes decreased by $¥ 8$ million.
(4) Summary of significant events, etc. regarding premise of going concern

No items to report

## 3. Consolidated financial statements

## (1) Consolidated balance sheets

(Summary)

| Assets |  |  |
| :---: | :---: | :---: |
| Current assets |  |  |
| Cash and deposits | 24,705 | 22,876 |
| Notes and accounts receivable-trade | 10,658 | 17,155 |
| Short-term investment securities | 70 | 40 |
| Merchandise and finished goods | 17 | 16 |
| Work in process | 9,089 | 3,143 |
| Raw materials and supplies | 947 | 580 |
| Deferred tax assets | 455 | 308 |
| Other | 2,568 | 1,898 |
| Allowance for doubtful receivables | (1) | (1) |
| Total current assets | 48,512 | 46,017 |
| Non-current assets |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures, net | 9,767 | 9,917 |
| Land | 7,546 | 7,567 |
| Other, net | 10,088 | 10,575 |
| Total property, plant and equipment | 27,402 | 28,060 |
| Intangible assets | 221 | 239 |
| Investments and other assets |  |  |
| Investment securities | 3,438 | 4,052 |
| Deferred tax assets | 2,278 | 2,035 |
| Other | 580 | 706 |
| Allowance for doubtful receivables | (271) | (271) |
| Total investments and other assets | 6,025 | 6,522 |
| Total non-current assets | 33,650 | 34,822 |
| Total assets | 82,162 | 80,840 |


|  | As of June 30, 2010 | As of March 31, 2010 (Summary) |
| :---: | :---: | :---: |
| Liabilities |  |  |
| Current liabilities |  |  |
| Notes and accounts payable-trade | 15,270 | 16,168 |
| Notes payable-facilities | 788 | 610 |
| Short-term loans payable | 4,906 | 4,068 |
| Income taxes payable | 1,444 | 159 |
| Advance received | 15,631 | 16,960 |
| Provision for construction warranties | 56 | 56 |
| Provision for loss on construction contracts | 590 | 5 |
| Other | 1,812 | 2,289 |
| Total current liabilities | 40,499 | 40,319 |
| Non-current liabilities |  |  |
| Long-term loans payable | 9,969 | 9,614 |
| Deferred tax liabilities | 2 | 2 |
| Provision for retirement benefits | 5,512 | 5,430 |
| Provision for special repairs | 39 | 35 |
| Other | 258 | 311 |
| Total non-current liabilities | 15,783 | 15,394 |
| Total liabilities | 56,283 | 55,713 |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 8,414 | 8,414 |
| Capital surplus | 5,148 | 5,148 |
| Retained earnings | 13,281 | 12,175 |
| Treasury stock | (976) | (976) |
| Total shareholders' equity | 25,867 | 24,761 |
| Valuation and translation adjustments |  |  |
| Valuation difference on available-for-sale securities | 12 | 365 |
| Total valuation and translation adjustments | 12 | 365 |
| Total net assets | 25,879 | 25,126 |
| Total liabilities and net assets | 82,162 | 80,840 |

## (2) Consolidated statements of income (cumulative)

(in millions of yen, unless otherwise noted)

|  | For the three months ended June 30, 2009 | For the three months ended June 30, 2010 |
| :---: | :---: | :---: |
| Net sales | 17,659 | 8,398 |
| Cost of sales | 16,352 | 6,675 |
| Gross profit | 1,306 | 1,722 |
| Selling, general and administrative expenses | 689 | 589 |
| Operating income | 617 | 1,133 |
| Non-operating income |  |  |
| Interest and dividends income | 40 | 39 |
| Other | 17 | 6 |
| Total non-operating income | 57 | 46 |
| Non-operating expenses |  |  |
| Interest expenses | 48 | 65 |
| Foreign exchange losses | 110 | 35 |
| Other | 5 | 13 |
| Total non-operating expenses | 164 | 114 |
| Ordinary income | 510 | 1,065 |
| Extraordinary income |  |  |
| Contract cancellation revenue | - | 2,042 |
| Gain on sales of non-current assets | 0 | 0 |
| Reversal of allowance for doubtful receivables | 1 | - |
| Other | - | 22 |
| Total extraordinary income | 1 | 2,064 |
| Extraordinary loss |  |  |
| Loss on sales of non-current assets | 1 | - |
| Loss on disposal of non-current assets | 14 | 8 |
| Impairment loss | - | 34 |
| Loss on valuation of investment securities | 0 | - |
| Other | - | 7 |
| Total extraordinary losses | 15 | 51 |
| Income before income taxes | 497 | 3,078 |
| Income taxes-current | 190 | 1,488 |
| Income taxes-deferred | 18 | $\triangle 157$ |
| Total income taxes | 209 | 1,330 |
| Income before minority interests | 287 | 1,747 |
| Minority interests in income | - | - |
| Net income | 287 | 1,747 |

(3) Consolidated statements of cash flows

|  | (in millions of yen, unless otherwise noted) |  |
| :---: | :---: | :---: |
|  | For the three months ended June 30, 2009 | For the three months ended June 30, 2010 |
| Cash flows from operating activities |  |  |
| Income before income taxes | 497 | 3,078 |
| Depreciation and amortization | 762 | 891 |
| Increase (decrease) in allowance for doubtful receivables | (10) | - |
| Increase (decrease) in provision for loss on construction contracts | 195 | 585 |
| Increase (decrease) in provision for retirement benefits | 46 | 82 |
| Increase (decrease) in provision for special repairs | 6 | 4 |
| Interest and dividend income | (40) | (39) |
| Interest expenses | 48 | 65 |
| Foreign exchange losses (gains) | 0 | 0 |
| Loss (gain) on sales of property, plant and equipment | 0 | (0) |
| Loss (gain) on disposal of non-current assets | 14 | 8 |
| Impairment losses | - | 34 |
| Loss (gain) on valuation of investment securities | 0 | - |
| Decrease (increase) in notes and accounts receivable-trade | $(1,541)$ | 6,496 |
| Decrease (increase) in inventories | 470 | $(6,314)$ |
| Decrease (increase) in consumption taxes refund receivable | 187 | (171) |
| Decrease (increase) in other current assets | (333) | (501) |
| Increase (decrease) in notes and accounts payable-trade | $(2,046)$ | (134) |
| Increase (decrease) in advance received | $(1,336)$ | $(1,329)$ |
| Increase (decrease) in other current liabilities | (842) | (623) |
| Subtotal | $(3,920)$ | 2,132 |
| Interest and dividends received | 36 | 38 |
| Interest paid | (59) | (73) |
| Income taxes paid | $(1,831)$ | (190) |
| Net cash provided by operating activities | $(5,774)$ | 1,906 |


|  | For the three months ended June 30, 2009 | For the three months ended June 30, 2010 |
| :---: | :---: | :---: |
| Cash flows from investing activities |  |  |
| Proceeds from sales and redemption of securities | 500 | - |
| Purchase of property, plant and equipment | $(2,011)$ | (831) |
| Payments for retirement of property, plant and equipment | - | (15) |
| Proceeds from sales of property, plant and equipment | 2 | 0 |
| Proceeds from sales and redemption of investment securities | - | 30 |
| Payments of loans receivable | (2) | - |
| Collection of loans receivable | 0 | 0 |
| Other | 27 | 67 |
| Net cash used in investing activities | $(1,484)$ | (748) |
| Cash flows from financing activities |  |  |
| Net increase (decrease) in short-term loans payable | 3,247 | 300 |
| Proceeds from long-term loans | - | 1,100 |
| Repayment of long-term loans | (218) | (207) |
| Dividends paid | (802) | (482) |
| Payments for purchases of treasury stock | (0) | (0) |
| Other | (3) | (7) |
| Net cash used in financing activities | 2,221 | 701 |
| Effect of exchange rate changes on cash and cash equivalents | (0) | (0) |
| Increase (decrease) in cash and cash equivalents | $(5,037)$ | 1,859 |
| Cash and cash equivalents at beginning of period | 16,898 | 22,916 |
| Cash and cash equivalents at end of period | 11,860 | 24,776 |

## (4) Notes on premise of going concern

No items to report

## (5) Segment information

[Information by business segment]
For the three months ended June 30, 2009

|  | Shipbuilding | Machinery and <br> steel structure | Others | Total | Elimination <br> and corporate | Consolidated |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Net sales |  |  |  |  |  |  |
| $(1)$ Outside customers | 14,739 | 2,645 | 274 | 17,659 | - | 17,659 |
| $(2)$ Inter-segment sales and transfers | - | 336 | 451 | 787 | $(787)$ | - |
| Total | 14,739 | 2,981 | 725 | 18,447 | $(787)$ | 17,659 |
| Operating income | 94 | 775 | 36 | 905 | $(288)$ | 617 |

(Notes) 1. Businesses are segmented taking into consideration the similarities in the types and nature of products and their manufacturing and sales method as well as the income tabulation classification, related assets, etc.
2. Main products of each business segment
(1) Shipbuilding: $\quad \begin{aligned} & \text { Building, repair, and conversion of oil tankers, bulk carriers, coal carriers, ore } \\ & \text { carriers, log carriers, LPG vessels, container carriers, naval ships, marine }\end{aligned}$ research vessels, etc.
(2) Machinery and steel structure:

Steel making and processing machinery, press machinery, heat exchangers, pressure vessels, tower/vessels, boilers for marine use, marine machinery such as fin stabilizers, crankshafts and marine diesel machinery parts, rudders, bridges, floating pontoons, hydraulic gates, steel penstocks, steel frames, cable cranes, steel pools, marine structure such as pontoons/caissons
Transportation service, facility management, golf course, agencies, others
(3) Others:
3. Additional information

The Company decided by resolution at its Board of Directors held on March 26, 2009, to withdraw from the bridges business, the mainstay product of the steel structure segment. The estimated time of withdrawal is around March 2010, which is when the construction backlog is scheduled to be completed. Because this business comprises only activities to finish the construction backlog, the materiality of amounts have considerably dropped and it is no longer the size at which segment information is independently presented. Steel structure business other than the bridges business will be merged with the existing machinery business which shares similarities with respect to products and manufacturing method, and will continue. As of April 1, 2009, Machinery \& Steel Structure Division was newly established. As a result, the previous business segments of "Shipbuilding," "Machinery," "Steel structure," and "Others," have been changed to "Shipbuilding," "Machinery and steel structure," and "Others." Net sales to outside customers, inter-segment sales and transfers and operating income for "Steel structure" which is now included in "Machinery and steel structure" was $¥ 987$ million, $¥ 336$ million and $¥ 19$ million, respectively.

## [Information by geographic segment]

For the three months ended June 30, 2009
Not indicated because no overseas consolidated subsidiaries or branch offices existed in the first quarter.

## [Overseas sales]

For the three months ended June 30, 2009
(in millions of yen, unless otherwise noted)

|  | Asia |  | Central America | Africa | Others |
| :--- | ---: | ---: | ---: | ---: | ---: |
| I. Overseas net sales | 6,835 | 2,259 | 2,778 | 535 | 12,409 |
| II. Consolidated net sales | - | - | - | - | 17,659 |
| III. Percentage of overseas net sales <br> to consolidated net sales (\%) | 38.7 | 12.8 | 15.8 | 3.0 | 70.3 |

(Notes) 1. The classification of countries and regions is based on geographical proximity.
2. Main countries and regions affiliated to each classification:
(1) Asia:
Hong Kong, Singapore, the Philippines
(2) Central America: Panama
(3) Africa: Liberia
(4) Others: USA, UK, the Marshall Islands
3. "Overseas net sales" are the net sales of the Company and its consolidated subsidiaries in countries or regions outside Japan.

## [Segment information]

(Additional information)
Effective from the first quarter of the current fiscal year, "Accounting Standard for Disclosures about Segments of an Enterprise and Related Information" (ASBJ Statement No. 17, March 27, 2009) and "Guidance on Accounting Standard for Disclosures about Segments of an Enterprise and Related Information" (ASBJ Guidance No. 20, March 21, 2008).

1. Overview of reportable segments

The reportable segments of the Company are constituent units of the Company whose separate financial information is obtainable. These segments are periodically examined by the Board of Directors for the purpose of deciding the allocation of business resources and evaluating the operating results.

The organizational framework of the Company is a business unit organization whose purpose is the optimal, company-wide distribution of business resources and the meticulous management of income/loss for each business. Accordingly, the Company consists of segments divided by product based on business units, and "Shipbuilding" and "Machinery" are reportable segments.
"Shipbuilding" is engaged in building, repair and conversion of oil tankers, bulk carriers, naval ships, marine research vessels, etc. "Machinery" is engaged in manufacture and sales of crankshafts and marine diesel machinery parts, marine machinery such as fin stabilizers, and steel making and processing machinery, etc.
2. Information on net sales, profit or loss amount by reportable segment For the three months ended June 30, 2010

|  | Reportable segments |  |  | Others | Total | Adjustment | Amount recorded in the quarterly consolidated statement of income (Note 3) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shipbuilding | Machinery | Total |  |  |  |  |
| Net sales |  |  |  |  |  |  |  |
| Outside customers | 6,601 | 1,527 | 8,128 | 269 | 8,398 | - | 8,398 |
| Inter-segment sales and transfers | - | - | - | 509 | 509 | (509) | - |
| Total | 6,601 | 1,527 | 8,128 | 779 | 8,908 | (509) | 8,398 |
| Segment profit | 555 | 472 | 1,027 | 12 | 1,039 | 93 | 1,133 |

(Notes) 1. The "Others" category is a business segment not included in the reportable segments. It includes school meal service, golf course business and transportation business, etc.
2. Selling, general and administrative expenses and other corporate expenses are distributed to each segment based on budget amounts and any budgetary variances between actual expenses and the budgeted amount are not distributed. These budgetary variances are included in the $¥ 93$ million recorded as adjustment in segment profit.
3. Segment profit is adjusted with operating income in the quarterly consolidated statement of income.
(6) Notes on significant changes in the amount of shareholders' equity

No items to report

## 4. Supplemental information

## Production, orders received and sales

## (1) Production

(in millions of yen, unless otherwise noted)

|  | For the three months ended June 30, 2010 |  | For the three months ended June 30, 2009 |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% | Amount | \% |
| Shipbuilding | 15,170 | 90.5 | 17,144 | 87.0 | $(1,973)$ | (11.5) |
| Machinery | 1,321 | 7.9 | 2,294 | 11.6 | (960) | (42.4) |
| Others | 269 | 1.6 | 274 | 1.4 | (18) | (1.8) |
| Total | 16,761 | 100.0 | 19,713 | 100.0 | $(2,952)$ | (15.0) |

## (2) Orders received

(in millions of yen, unless otherwise noted)

|  | For the three months <br> ended June 30, 2010 |  | For the three months <br> ended June 30, 2009 |  | Change |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Amount | $\%$ | Amount | $\%$ | Amount | $\%$ |
| Shipbuilding | 7,714 | 88.5 | 1,377 | 36.2 | 6,336 | 459.9 |
| Machinery | 736 | 8.4 | 2,149 | 56.6 | $(1,400)$ | $(65.7)$ |
| Others | 269 | 3.1 | 274 | 7.2 | $(18)$ | $(1.8)$ |
|  | 8,720 | 100.0 | 3,802 | 100.0 | 4,918 | 129.4 |

## (3) Order backlog

|  | For the three months ended June 30, 2010 |  | For the three months ended June 30, 2009 |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% | Amount | \% |
| Shipbuilding | 110,729 | 96.2 | 211,504 | 94.4 | $(100,774)$ | (47.7) |
| Machinery | 4,354 | 3.8 | 12,543 | 5.6 | $(8,188)$ | (65.3) |
| Others | - | - | - | - | - | - |
| Total | 115,083 | 100.0 | 224,047 | 100.0 | $(108,963)$ | (48.6) |

(Note) Order backlog is described by the complete contract method. Of order backlog amounts as of June 30, 2010, ¥11,659 million for shipbuilding and ¥645 million for machinery and, of those as of June 30, 2009, ¥29,678 million for shipbuilding and $¥ 4,590$ million for machinery are recorded as sales by the percentage of completion method.

## (4) Sales

|  | (in millions of yen, unless otherwise noted) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | For the three months ended June 30, 2010 |  | For the three months ended June 30, 2009 |  | Change |  |
|  | Amount | \% | Amount | \% | Amount | \% |
| Shipbuilding | 6,601 | 78.6 | 14,739 | 83.5 | $(8,138)$ | (55.2) |
| Machinery | 1,527 | 18.2 | 2,645 | 15.0 | $(1,104)$ | (42.2) |
| Others | 269 | 3.2 | 274 | 1.5 | (18) | (1.8) |
| Total | 8,398 | 100.0 | 17,659 | 100.0 | $(9,260)$ | (52.4) |

