# Summary of Consolidated Financial Results <br> for the First Three Months of the Fiscal Year Ending March 31, 2010 

July 30, 2009
Company name: Sasebo Heavy Industries Co., Ltd.
Listing: Tokyo Stock Exchange 1st Section
Osaka Securities Exchange 1st Section
Fukuoka Stock Exchange
Stock code: 7007
URL: http://www.ssk-sasebo.co.jp
Representative: Hidekazu Morishima/President
Inquiries: Kazumitsu Saitaka/General Manager of General Affairs Department
TEL: +81-3-6861-7312

Scheduled date to file quarterly securities report:
Scheduled date to commence dividend payments:

August 13, 2009

Figures less than one million yen have been omitted.

1. Consolidated financial results for the first three months of the fiscal year ending March 31, 2010 (From April 1, 2009 to June 30, 2009)
(1) Consolidated operating results (cumulative)
(Percentages indicate year-on-year changes.)

|  | Net sales | Operating income | Ordinary income | Net income |
| :---: | :---: | :---: | :---: | :---: |
| For the three months ended | millions of yen \% | millions of yen \% | millions of yen \% | millions of yen \% |
| June 30, 2009 | 17,659 (10.4) | 617 (71.0) | 510 (77.5) | 287 (79.6) |
| June 30, 2008 | 19,706 - | 2,125 - | 2,272 - | 1,413 |


|  | Net income <br> per share | Diluted net income <br> per share |
| :---: | ---: | ---: |
| For the three months ended | yen | yen |
| June 30, 2009 | 1.79 | - |
| June 30, 2008 | 8.81 | - |

(2) Consolidated financial position

|  | Total assets | Net assets | Equity ratio | Net assets per share |
| :--- | ---: | ---: | ---: | ---: |
| As of | millions of yen | millions of yen | $\%$ | yen |
| June 30, 2009 | 81,311 | 21,721 | 26.7 | 135.35 |
| March 31, 2009 | 84,489 | 21,733 | 25.7 | 135.43 |

Reference: Equity

| As of June 30, 2009: | $¥ 21,721$ million |
| :--- | :--- |
| As of March 31, 2009: | $¥ 21,733$ million |

## 2. Cash dividends

|  | Cash dividends per share |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: |
| (Record date) | First quarter-end | Second quarter-end | Third quarter-end | Year-end | Annual |
| For the year ended <br> March 31, 2009 <br> For the year ending <br> March 31, 2010 | yen | - | yen | yen | yen |
| For the year ending <br> March 31, 2010 <br> (Forecast) | - | - | - | 5.00 |  |

Note: Revision of the forecast in the first quarter of FY2010: No
3. Consolidated forecast for the fiscal year ending March 31, 2010

## (From April 1, 2009 to March 31, 2010)

|  | Net sales | Operating income | Ordinary income | Net income | Net income per share |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of yen \% | millions of yen \% | millions of yen \% | millions of yen \% | yen |
| For the six months ending September 30, 2009 | $33,000 \quad(13.3)$ | 2,000 (51.8) | 1,900 (55.3) | 1,100 (57.4) | 6.85 |
| For the year ending March 31, 2010 | 65,000 (16.1) | 4,000 (43.3) | 3,800 (45.2) | 2,200 (28.8) | 13.71 |

Note: Revision of the forecasts in the first quarter of FY2010: No
4. Others
(1) Significant changes in subsidiaries during the period (changes in specified subsidiaries that affected the scope of consolidation): None
(2) Application of simplified accounting and special accounting for preparing the quarterly consolidated financial statements: Yes

Note: For more details, please refer to the section of "4. Others" of "[Qualitative Information and Financial Statements] " on pages 5-6.
(3) Changes in accounting policies, procedures and methods of presentation for preparing the quarterly consolidated financial statements (changes described in the section pertaining to changes in significant matters forming the basis of preparing the quarterly consolidated financial statements, if applicable)
A. Changes due to adoption of revised accounting standards: Yes
B. Changes due to other reasons: None

Note: For more details, please refer to the section of "4. Others" of "[Qualitative Information and Financial Statements] " on pages 5-6.

## (4) Number of issued shares (common stock)

A. Total number of issued shares at the end of the period (including treasury stock)

As of June 30, 2009
As of March 31, 2009
$161,955,000$ shares
B. Number of treasury shares at the end of the period

As of June 30, 2009
1,476,515 shares
As of March 31, 2009
$1,474,990$ shares
C. Average number of shares during the period (cumulative from the beginning of the fiscal year)

For the three months ended June 30, 2009 160,478,885 shares
For the three months ended June 30, 2008 160,486,540 shares

## * Explanation and other specific matters concerning proper use of the forecast

All forward-looking statements in this document are based on information currently available and on certain assumptions that we consider reasonable. Actual results may vary significantly due to various factors. Regarding the assumptions in the projected results above and cautionary statements concerning the use of these projections, see "3. Qualitative information on consolidated forecast" of "[Qualitative Information and Financial Statements]" on page 5.

## [Qualitative Information and Financial Statements]

## 1. Qualitative information on consolidated operating results

The Japanese economy during the first three months of the fiscal year ending March 31, 2010 began to show signs of partial economic improvement such as a slight easing of the financial crisis as a result of the countermeasures in various countries designed to create financial stability, and the contraction in the extent of the decline of corporate production activity as a result of economic measures, such as the largescale economic stimulus measures in China, beginning to take effect. Nevertheless, the future direction of the real economy continued to be uncertain.

Under the above circumstances, the Sasebo Group posted consolidated orders received of $¥ 3,802$ million, a decrease of $37.6 \%$ over the same period of the previous fiscal year. One of the factors behind this result was a decrease in orders for marine equipment. The Group posted a total consolidated sales amount of $¥ 17,659$ million, a decrease of $10.4 \%$ over the same period of the previous fiscal year, and as a result, the order backlog at the end of the three months period under review reached $¥ 224,047$ million, a decrease of $11.1 \%$ over the same period of the previous fiscal year. In terms of income, the recorded sales included new shipbuilding work that had low profitability conditions due to the change to a new vessel type. As a result of this and other factors, consolidated operating income was $¥ 617$ million, a decrease of $71.0 \%$ from the same period of the previous fiscal year. Ordinary income was $¥ 510$ million, a decrease of $77.5 \%$, and net income was $¥ 287$ million, a decrease of $79.6 \%$.

Operating results by business segment are as follows:
(1) Shipbuilding

The Group posted orders received of $¥ 1,377$ million in the shipbuilding business, a $10.5 \%$ decrease over the same period of the previous fiscal year. Included in this amount were ship repairs for commercial vessels. Net sales amounted to $¥ 14,739$ million for new shipbuilding and ship repair work, a $9.9 \%$ decrease over the same period of the previous fiscal year. Newly-built ships delivered during the three months period under review totaled 2 ships: 1 unit of 115,000 DWT crude oil carrier and 1 unit of 115,000 DWT product carrier. As a result, order backlog for new shipbuilding came to 32 units. In terms of income, operating income was $¥ 94$ million, a $94.0 \%$ decrease over the same period of the previous fiscal year, reasons for this included work that had low profitability conditions being recorded in sales.
(2) Machinery and steel structure

The Group posted consolidated orders received of $¥ 2,149$ million for its machinery and steel structure business, a $49.7 \%$ decrease over the same period of the previous fiscal year, representing 39 orders of equipment-related work such as marine equipment and general industrial machinery and 2 steel structure construction. Net sales reached $¥ 2,645$ million, a $13.5 \%$ decrease over the same period of the previous fiscal year. In terms of income, operating income was $¥ 775$ million, a $3.8 \%$ decrease over the same period of the previous fiscal year, which was due to the decrease in sales, etc.
(3) Others

Other business segments are comprised mainly of transport business, etc. The Group posted orders received of $¥ 274$ million, for a $4.1 \%$ decrease over the same period of the previous fiscal year. Net sales of $¥ 274$ million were posted, a $4.1 \%$ decrease over the same period of the previous fiscal year, and an operating income of $¥ 36$ million was posted, a $44.8 \%$ decrease over the same period of the previous fiscal year.

## 2. Qualitative information on consolidated financial position

(1) Assets

Current assets were $¥ 46,306$ million, a decrease of $¥ 4,341$ million from the previous fiscal year-end. This was mainly due to the use of funds for capital investment and payment of income taxes and a decrease in cash and deposits as a result of a decrease in advance received. Non-current assets were
$¥ 35,005$ million, an increase of $¥ 1,163$ million from the previous fiscal year-end. This was mainly due to an increase in property, plant and equipment by capital investment, and an increase in investment securities as a result of a recovery in the stock markets, etc.

As a result, total assets were $¥ 81,311$ million, a decrease of $¥ 3,177$ million from the previous fiscal year-end.
(2) Liabilities

Current liabilities were $¥ 51,111$ million, a decrease of $¥ 3,095$ million from the previous fiscal yearend. This was mainly due to a decrease in accrued income taxes due to payment of income taxes and a decrease in advance received despite an increase in short-term loans payable as a result of the procurement of short-term operating funds. Non-current liabilities were $¥ 8,479$ million, a decrease of $¥ 69$ million from the previous fiscal year-end.

As a result, total liabilities were $¥ 59,590$ million, a decrease of $¥ 3,165$ million from the previous fiscal year-end.
(3) Net assets

Total net assets were $¥ 21,721$ million, a decrease of $¥ 12$ million from the previous fiscal year-end. This was due to a decrease in retained earnings as a result of payment of dividends despite an increase in valuation difference on available-for-sale securities due to the recovery in the stock market.

## 3. Qualitative information on consolidated forecast

Although the task of predicting purchase price trends for steel and other materials and equipment and other potential impacts on the Group's performance continues to be difficult, the Group's consolidated operating results during the first three months of the fiscal year ending March 31, 2010 was in line with the Group's plan. Consequently, there are no changes in the forecast for the fiscal year ending March 31, 2010, released at the time of the announcement of financial statements on May 15, 2009. Any future changes will be properly disclosed if such occurs.

## 4. Others

(1) Significant changes in subsidiaries during the period (changes in specified subsidiaries that affected the scope of consolidation)
No items to report
(2) Application of simplified accounting and special accounting for preparing the quarterly consolidated financial statements
[Application of simplified accounting]
Calculation method of income taxes, deferred tax assets and deferred tax liabilities
The calculation of the income tax payment amount is effectuated based on the method in which the addition and subtraction items and tax deduction items are limited to the important items only. Pertaining to the determination of the recoverability of deferred tax assets, because of the recognition of the absence of any material changes in business environment and other factors and in temporary differences or other events occurring after the end of the previous fiscal year, the forecasts and tax planning used in the previous consolidated fiscal year are used.
[Application of special accounting for preparing the quarterly consolidated financial statements] No items to report

## (3) Changes in accounting policies, procedures and methods of presentation for preparing the quarterly consolidated financial statements

[Changes in accounting standards for recording construction revenue and cost of construction] Previously, revenue from construction contracts was accounted for by the percentage of completion method for projects lasting one year or more (three months or more for vessel repair operations) and with a contract amount of $¥ 100$ million or more. Other projects were accounted for by the completed-contract method. However, from the first quarter of the fiscal year under review, the "Accounting Standard for Construction Contracts" (ASBJ Statement No. 15, December 27, 2007) and the "Guidance on Accounting Standard for Construction Contracts" (ASBJ Guidance No. 18, December 27, 2007), are adopted and, concerning the completed portion by the end of the first quarter of all construction contracts including contracts existing at the beginning of the first quarter, the percentage-of-completion method is applied if the outcome of the construction activity is deemed certain (percentage of completion estimated by the cost-ratio method), otherwise the completed-contract method is applied.

Please note that net sales, gross profit, operating income, ordinary income and income before income taxes were not affected by this change.

## 5. Consolidated financial statements

(1) Consolidated balance sheets

|  | As of June 30, 2009 | As of March 31, 2009 (Summary) |
| :---: | :---: | :---: |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 11,820 | 16,858 |
| Notes and accounts receivable-trade | 27,273 | 25,732 |
| Marketable securities | 540 | 1,040 |
| Merchandise and finished goods | 16 | 15 |
| Work in process | 2,042 | 2,127 |
| Raw materials and supplies | 854 | 1,240 |
| Deferred tax assets | 1,711 | 1,748 |
| Other current assets | 2,053 | 1,891 |
| Allowance for doubtful receivables | (6) | (6) |
| Total current assets | 46,306 | 50,647 |
| Non-current assets |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures, net | 8,515 | 8,484 |
| Land | 7,090 | 7,084 |
| Other, net | 11,680 | 11,038 |
| Total property, plant and equipment | 27,285 | 26,607 |
| Intangible assets | 193 | 211 |
| Investments and other assets |  |  |
| Investment securities | 4,664 | 3,888 |
| Others | 3,133 | 3,416 |
| Allowance for doubtful receivables | (271) | (281) |
| Total investments and other assets | 7,526 | 7,022 |
| Total non-current assets | 35,005 | 33,841 |
| Total assets | 81,311 | 84,489 |


| Liabilities |  |  |
| :---: | :---: | :---: |
| Current liabilities |  |  |
| Notes and accounts payable-trade | 21,458 | 24,244 |
| Notes payable for equipment | 1,641 | 1,476 |
| Short-term loans payable | 5,661 | 2,514 |
| Accrued income taxes | 204 | 1,839 |
| Advance received | 17,582 | 18,918 |
| Reserve for guaranteed contracts | 54 | 54 |
| Reserve for loss on construction contracts | 2,637 | 2,442 |
| Other current liabilities | 1,872 | 2,717 |
| Total current liabilities | 51,111 | 54,206 |
| Non-current liabilities |  |  |
| Long-term loans payable | 1,370 | 1,488 |
| Deferred tax liabilities | 0 | 0 |
| Reserve for retirement benefits | 6,724 | 6,678 |
| Reserve for special repairs | 33 | 27 |
| Other non-current liabilities | 350 | 354 |
| Total non-current liabilities | 8,479 | 8,549 |
| Total liabilities | 59,590 | 62,755 |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Common stock | 8,414 | 8,414 |
| Capital surplus | 5,148 | 5,148 |
| Retained earnings | 8,731 | 9,245 |
| Treasury stock | (976) | (975) |
| Total shareholders' equity | 21,317 | 21,832 |
| Valuation and translation adjustments |  |  |
| Valuation difference on available-for-sale securities | 403 | (99) |
| Total valuation and translation adjustments | 403 | (99) |
| Total net assets | 21,721 | 21,733 |
| Total liabilities and net assets | 81,311 | 84,489 |

## (2) Consolidated statements of income (cumulative)

|  | (in millions of yen, unless otherwise noted) |  |
| :---: | :---: | :---: |
|  | For the three months ended June 30, 2008 | For the three months ended June 30, 2009 |
| Net sales | 19,706 | 17,659 |
| Costs of sales | 16,926 | 16,352 |
| Gross profit | 2,779 | 1,306 |
| Selling, general and administrative expenses | 654 | 689 |
| Operating income | 2,125 | 617 |
| Non-operating income |  |  |
| Interest and dividend income | 78 | 40 |
| Foreign exchange gains | 105 | - |
| Other | 14 | 17 |
| Total non-operating income | 198 | 57 |
| Non-operating expenses |  |  |
| Interest expenses | 48 | 48 |
| Foreign exchange losses | - | 110 |
| Other | 3 | 5 |
| Total non-operating expenses | 51 | 164 |
| Ordinary income | 2,272 | 510 |
| Extraordinary income |  |  |
| Gain on sales of non-current assets | 62 | 0 |
| Reversal of allowance for doubtful receivables | 29 | 1 |
| Total extraordinary income | 91 | 1 |
| Extraordinary loss |  |  |
| Loss on sales of non-current assets | - | 1 |
| Loss on disposal of non-current assets | 27 | 14 |
| Loss on valuation of investment securities | 2 | 0 |
| Other | 0 | - |
| Total extraordinary losses | 30 | 15 |
| Income before income taxes | 2,333 | 497 |
| Income taxes-current | 859 | 190 |
| Income taxes-deferred | 60 | 18 |
| Total income taxes | 920 | 209 |
| Net income | 1,413 | 287 |

## (3) Consolidated statements of cash flows

|  | (in millions of yen, unless otherwise noted) |  |
| :---: | :---: | :---: |
|  | For the three months ended June 30, 2008 | For the three months ended June 30, 2009 |
| Cash flows from operating activities |  |  |
| Income before income taxes | 2,333 | 497 |
| Depreciation and amortization | 497 | 762 |
| Increase (decrease) in allowance for doubtful receivables | (29) | (10) |
| Increase (decrease) in reserve for loss on construction contracts | 660 | 195 |
| Increase (decrease) in reserve for retirement benefits | 46 | 46 |
| Increase (decrease) in reserve for special repairs | (6) | 6 |
| Interest and dividend income | (78) | (40) |
| Interest expenses | 48 | 48 |
| Foreign exchange losses (gains) | (99) | 0 |
| Loss (gain) on sales of non-current assets | (62) | 0 |
| Loss (gain) on disposal of non-current assets | 27 | 14 |
| Loss (gain) on valuation of investment securities | 2 | 0 |
| Decrease (increase) in notes and accounts receivable-trade | 3,115 | $(1,541)$ |
| Decrease (increase) in inventories | (281) | 470 |
| Decrease (increase) in consumption taxes refund receivable | (188) | 187 |
| Decrease (increase) in other current assets | (47) | (333) |
| Increase (decrease) in notes and accounts payable-trade | 1,728 | $(2,046)$ |
| Increase (decrease) in advance received | $(1,890)$ | $(1,336)$ |
| Increase (decrease) in other current liabilities | (722) | (842) |
| Others | 246 | - |
| Subtotal | 5,298 | $(3,920)$ |
| Interest and dividends received | 71 | 36 |
| Interest paid | (45) | (59) |
| Income taxes paid | (47) | $(1,831)$ |
| Net cash provided by (used in) operating activities | 5,275 | $(5,774)$ |


|  | For the three months ended June 30, 2008 | For the three months ended June 30, 2009 |
| :---: | :---: | :---: |
| Cash flows from investing activities |  |  |
| Payments into time deposits | (500) | - |
| Purchase of short-term investment securities | (530) | - |
| Proceeds from sales and redemption of securities | 530 | 500 |
| Purchase of property, plant and equipment | $(2,021)$ | $(2,011)$ |
| Proceeds from sales of property, plant and equipment | 63 | 2 |
| Purchase of intangible assets | (23) | - |
| Purchase of investment securities | (58) | - |
| Payments of loans receivable | - | (2) |
| Collection of loans receivable | 0 | 0 |
| Others | 19 | 27 |
| Net cash used in investing activities | $(2,521)$ | $(1,484)$ |
| Cash flows from financing activities |  |  |
| Net increase (decrease) in short-term loans payable | 1,790 | 3,247 |
| Repayment of long-term loans | (218) | (218) |
| Payments for redemption of bonds | (50) | - |
| Dividends paid | (802) | (802) |
| Payments for purchases of treasury stock | (0) | (0) |
| Others | (1) | (3) |
| Net cash provided by financing activities | 717 | 2,221 |
| Effect of exchange rate changes on cash and cash equivalents | 37 | (0) |
| Increase (decrease) in cash and cash equivalents | 3,509 | $(5,037)$ |
| Cash and cash equivalents at beginning of period | 17,807 | 16,898 |
| Cash and cash equivalents at end of period | 21,317 | 11,860 |

## (4) Notes on premise of going concern

No items to report

## (5) Segment information

## [Information by business segment]

For the three months ended June 30, 2008

|  | Shipbuilding | Machinery | Steel structure | Others | Total | Elimination and corporate | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales |  |  |  |  |  |  |  |
| (1) Outside customers | 16,361 | 1,858 | 1,199 | 286 | 19,706 | - | 19,706 |
| (2) Inter-segment sales and transfers | - | - | 359 | 413 | 773 | (773) | - |
| Total | 16,361 | 1,858 | 1,558 | 699 | 20,479 | (773) | 19,706 |
| Operating income (loss) | 1,579 | 951 | (145) | 65 | 2,451 | (325) | 2,125 |

(Notes) 1. Businesses are segmented taking into consideration the similarities in the types and nature of products and their manufacturing and sales method as well as the income tabulation classification, related assets, etc.
2. Main products of each business segment:
(1) Shipbuilding:
(2) Machinery:
(3) Steel structure:
(4) Others:

Building, repair, and conversion of oil tankers, bulk carriers, coal carriers, ore carriers, log carriers, LPG vessels, container carriers, naval ships, marine research vessels, etc.
Steel making and processing machinery, press machinery, heat exchangers, pressure vessels, towers/vessels, boilers for marine use, marine machinery such as fin stabilizers, crankshafts and marine diesel machinery parts, rudders
Bridges, floating pontoons, hydraulic gates, steel penstocks, steel frames, cable cranes, steel pools, marine structures such as pontoons/caissons
Transportation service, facility management, golf course, agencies, others

For the three months ended June 30, 2009
(in millions of yen)

|  | Shipbuilding | Machinery and <br> steel structure | Others | Total | Elimination <br> and corporate | Consolidated |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Net sales |  |  |  |  |  |  |
| (1) Outside customers <br> $(2)$ Inter-segment sales and <br> transfers | 14,739 | 2,645 | 274 | 17,659 | - | 17,659 |
| Total | - | 336 | 451 | 787 | $(787)$ | - |
| Operating income | 14,739 | 2,981 | 725 | 18,447 | $(787)$ | 17,659 |

(Notes) 1. Businesses are segmented taking into consideration the similarities in the types and nature of products and their manufacturing and sales method as well as the income tabulation classification, related assets, etc.
2. Main products of each business segment:
(1) Shipbuilding: Building, repair, and conversion of oil tankers, bulk carriers, coal carriers, ore carriers, log carriers, LPG vessels, container carriers, naval ships, marine research vessels, etc.
(2) Machinery and steel structure:
(3) Others:

Steel making and processing machinery, press machinery, heat exchangers, pressure vessels, towers/vessels, boilers for marine use, marine machinery such as fin stabilizers, crankshafts and marine diesel machinery parts, rudders, bridges, floating pontoons, hydraulic gates, steel penstocks, steel frames, cable cranes, steel pools, marine structures such as pontoons/caissons
Transportation service, facility management, golf course, agencies, others
3. Additional information

The Company decided by resolution at its Board of Directors held on March 26, 2009, to withdraw from the bridges business, the mainstay product of the steel structure segment. The estimated time of withdrawal is around March 2010, which is when the construction backlog is scheduled to be completed. Because this business comprises only activities to finish construction backlog, the materiality of amounts have considerably dropped and it is no longer the size at which segment information is independently presented. Steel structure business other than the bridges business will be merged with the existing machinery business which shares similarities with respect to products and manufacturing method, and will continue. As of April 1, 2009, Machinery \& Steel Structure Division was newly established. As a result, the previous business segments of "Shipbuilding," "Machinery," "Steel structure," and "Others," have been changed to "Shipbuilding," "Machinery and steel structure," and "Others."
Net sales to outside customer, inter-segment sales and transfers and operating income for "Steel structure" which is now included in "Machinery and steel structure" was ¥987 million, ¥336 million and $¥ 19$ million, respectively.
[Information by geographic segment]
For the three months ended June 30, 2008
Not indicated because no overseas consolidated subsidiaries or branch offices existed for the three months ended June 30, 2008.

For the three months ended June 30, 2009
Not indicated because no overseas consolidated subsidiaries or branch offices existed for the three months ended June 30, 2009.
[Overseas sales]
For the three months ended June 30, 2008

|  |  | Asia <br> Central <br> America | Africa | Others | Total |  |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: |
| I. | Overseas net sales (millions of yen) | 10,648 | 4,040 | 47 | 270 | 15,007 |
| II. | Consolidated net sales (millions of yen) | - | - | - | - | 19,706 |
| III. | Percentage of overseas net sales to consolidated net sales (\%) | 54.0 | 20.5 | 0.2 | 1.4 | 76.1 |

(Notes) 1. The classification of countries or regions is based on geographical proximity.
2. Main countries and regions affiliated to each classification:
(1) Asia:
Hong Kong, Singapore, South Korea, the Philippines
(2) Central America: Panama, Bahamas
(3) Africa: Liberia
(4) Others: USA
3. "Overseas net sales" are the net sales of the Company and its consolidated subsidiaries in countries or areas outside Japan.

For the three months ended June 30, 2009

|  | Asia | Central <br> America | Africa | Others | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| I. Overseas net sales (millions of yen) | 6,835 | 2,259 | 2,778 | 535 | 12,409 |
| II. Consolidated net sales (millions of yen) | - | - | - | - | 17,659 |
| III. Percentage of overseas net sales to consolidated net sales (\%) | 38.7 | 12.8 | 15.8 | 3.0 | 70.3 |

(Notes) 1. The classification of countries or regions is based on geographical proximity.
2. Main countries and regions affiliated to each classification:
(1) Asia:
Hong Kong, Singapore, the Philippines
(2) Central America: Panama
(3) Africa: Liberia
(4) Others: USA, UK, the Marshall Islands
3. "Overseas net sales" are the net sales of the Company and its consolidated subsidiaries in countries or areas outside Japan.

## (6) Notes on significant changes in the amount of shareholders' equity

No items to report

## 6. Other information

## Production, Orders Received and Sales

## (1) Production

(in millions of yen, unless otherwise noted)

|  | For the three months ended June 30, 2009 |  | For the three months ended June 30, 2008 |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% | Amount | \% |
| Shipbuilding | 17,144 | 87.0 | 15,850 | 83.1 | 1,294 | 8.2 |
| Machinery and steel structure | 2,294 | 11.6 | 2,937 | 15.4 | (643) | (21.9) |
| Others | 274 | 1.4 | 286 | 1.5 | (11) | (4.1) |
| Total | 19,713 | 100.0 | 19,074 | 100.0 | 639 | 3.4 |

## (2) Orders received

|  | For the three months ended June 30, 2009 |  | For the three months ended June 30, 2008 |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% | Amount | \% |
| Shipbuilding | 1,377 | 36.2 | 1,540 | 25.2 | (162) | (10.5) |
| Machinery and steel structure | 2,149 | 56.6 | 4,270 | 70.1 | $(2,120)$ | (49.7) |
| Others | 274 | 7.2 | 286 | 4.7 | (11) | (4.1) |
| Total | 3,802 | 100.0 | 6,097 | 100.0 | $(2,294)$ | (37.6) |

## (3) Order backlog

(in millions of yen, unless otherwise noted)

|  | As of June 30, 2009 |  | As of June 30, 2008 |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% | Amount | \% |
| Shipbuilding | 211,504 | 94.4 | 236,027 | 93.7 | $(24,523)$ | (10.4) |
| Machinery and steel structure | 12,543 | 5.6 | 15,867 | 6.3 | $(3,324)$ | (21.0) |
| Others | - | - | - | - | - | - |
| Total | 224,047 | 100.0 | 251,895 | 100.0 | $(27,847)$ | (11.1) |

(Notes) 1. Order backlog is described by the completed-contract method. Of order backlog amounts for the end of the first quarter of the current fiscal year, $¥ 29,678$ million for shipbuilding and $¥ 4,590$ million for machinery and steel structure and for the end of the first quarter of the previous fiscal year, $¥ 24,122$ million for shipbuilding and $¥ 2,200$ million for machinery and steel structure are recorded as sales by the percentage of completion method.
2. Order backlog as of March 31, 2009 was devaluated by $¥ 158$ million due to the foreign exchange rate fluctuation. The difference was reflected by reducing the amount from the order backlog.

## (4) Sales

(in millions of yen, unless otherwise noted)

|  | For the three months <br> ended June 30, 2009 |  | For the three months <br> ended June 30, 2008 |  | Change |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Amount | $\%$ | Amount | $\%$ | Amount | $\%$ |
| Shipbuilding | 14,739 | 83.5 | 16,361 | 83.0 | $(1,621)$ | $(9.9)$ |
| Machinery and steel structure | 2,645 | 15.0 | 3,058 | 15.5 | $(413)$ | $(13.5)$ |
| Others | 274 | 1.5 | 286 | 1.5 | $(11)$ | $(4.1)$ |
| Total | 17,659 | 100.0 | 19,706 | 100.0 | $(2,047)$ | $(10.4)$ |

